



do your thing

# Investor Presentation 2026

September 2026

ING Germany / ING-DiBa AG





# Agenda

Business Profile and Strategy

ING Germany Results 2025

Covered Bond Programme

ING Global Green Funding Framework

Green Initiatives

Economic, housing & mortgage markets update

# Key points

## ING Germany

Developing towards a **leading universal bank** in Germany

Managing costs to deliver **best in class** profitability

Total underlying **income** of ING Germany of **€3,750 mln** and a **profit before tax** of **€1,886 mln** in 2025

Comfortable capital position with a **Common Equity Tier 1 (CET1) ratio of 14.4%** at YE 2025

## Pfandbrief

Moody's has assigned an **Aaa Rating** for the Mortgage Pfandbrief

Cover Pool consisting of **100% German residential mortgages**

**Regular issuances** planned for the coming years, to further diversify the bank's liabilities

# **Business Profile and Strategy**

# Our Business Model

## Private Individuals

- Focus on digital products for self-sufficient private customers
- Comprehensive product offering addressing customers' daily banking, lending, savings and investment needs
- Maintain cost efficiency to deliver attractive conditions and value to customers



## Business Banking

- Focus on digital products for Self-Employed and Small and Medium-sized enterprises in Germany
- Current account: easy and attractive conditions
- Complementary savings and lending offer



## Wholesale Banking

- Focus on banking services for large internationally operating business clients
- Global expertise in 7 sectors
- Embedded in a strong global ING network spanning 40+ countries
- Nationwide presence in Germany with regional offices in Hamburg, Munich, Stuttgart & Düsseldorf

Best Foreign Corporate Lending Bank  
#1 in Digitization and ESG Advisory\*

**FINANCE**

Europe's Best Bank for Large Corporates 2026

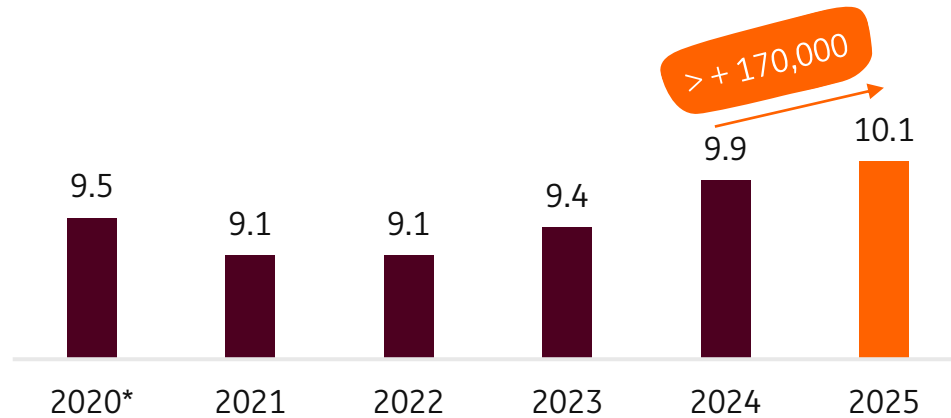


\* Among Large Corporates €>1bn sales

# The bank's strategy delivers on commercial growth in 2025

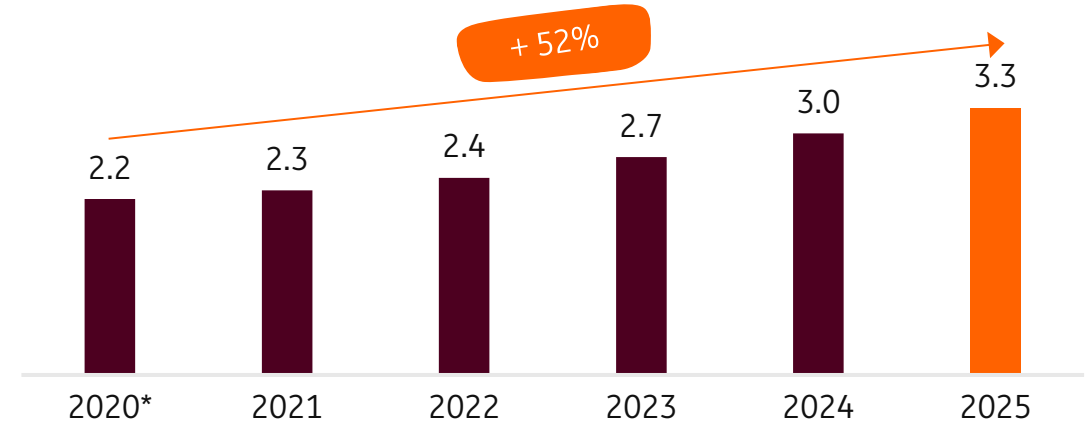
## ING Germany serves 10.1 million retail customers

In mln



## Primary customers growth rises to 3.3 million

In mln



## Core lending €145.8 bln\*\*

2025 net growth



## Customer deposits €159.4 bln\*\*

2025 net growth



## Employees\*\*\*

2025 average



# ING Private Individuals

## Continuing the ING success story

ING Germany has **a strong track record**

- Leading direct bank in the German market
- Serving more than 10mln clients, thereof more than 3.3mln primary clients
- Voted “Most popular bank” for the 20<sup>th</sup> consecutive year

And **clear priorities** to continue the trajectory

- Further develop the product offering in line with client needs
- Intensify client relationships
- Target new client segments

Offering



Daily  
Banking



Savings



E-Brokerage



Consumer  
Finance



Mortgages



Insurance



# ING Business Banking Germany

## Growing Business Banking at ING

- **Digital Current Account:** immediately available, providing seamless **payment management** and **additional services** (e.g. accounting). Tailored to meet our customers' needs and continuously evolving, we aim to support our customers in accelerating their business growth.
- **Business Extra-Konto:** free, flexible and digital day-to-day savings product for **business clients**
- **Business Fixed Term Deposit:** savings account with attractive rates and fixed maturities of up to 12 months
- **Digital Lending** with new specialized offer for our clients: **fast and completely digital loan application** for up to €250k (with immediate decision for up to €100k)
- **Next milestone:** focus **on expanding and growing** our business and customer base

Offering



Current Account



Savings Account and  
Fixed Term Deposit



Instant and Fast Track  
Lending



# WB Germany — At a Glance

## ING Wholesale Banking in Germany

- €31.8bln of loans and a strong local presence across Germany
- €298mln local profit before tax in 2025
- Four regional offices in **Düsseldorf, Hamburg, Munich and Stuttgart** ensure proximity to clients and local delivery in Germany's key commercial regions
- **Headquartered in Frankfurt**, combining deep sector and product expertise with global capabilities
- Recognized **pioneer in Sustainable Finance**, supporting our **clients' transition journeys**



### Sectors



Commodities  
Food & Agri



Technology,  
Media, Telecom  
& Healthcare



Financial  
Institutions



Corporate Sector  
Coverage



Real Estate



Energy



Transport &  
Logistics

### Products



Lending



Financial  
Markets



Capital Markets  
& Advisory



Transaction  
Services



# **ING Germany Results 2025**

# ING Germany balance sheet

## Customer-Led Growth

- Deepen relationships across the product suite
- Broaden the offering around evolving client needs

## Stable and Diversified Funding

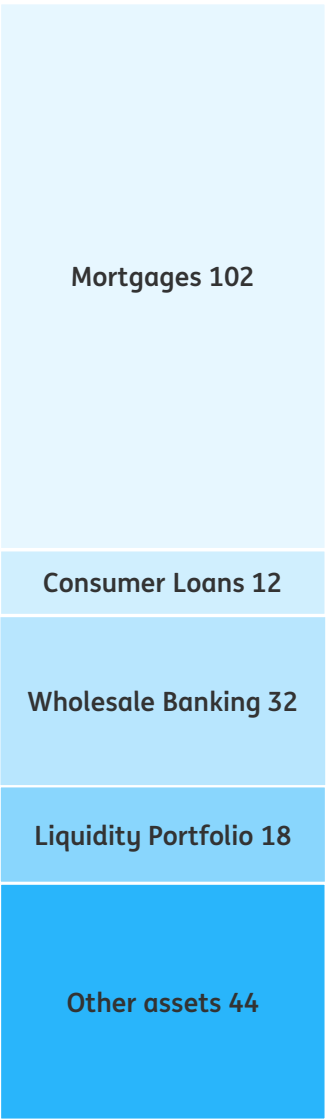
- Customer deposits remain the core funding source
- Pfandbriefe broaden the funding mix

## Resilient and Scalable Platform

- Strong capital and liquidity underpin resilience
- Digitalisation scales service and enhances convenience

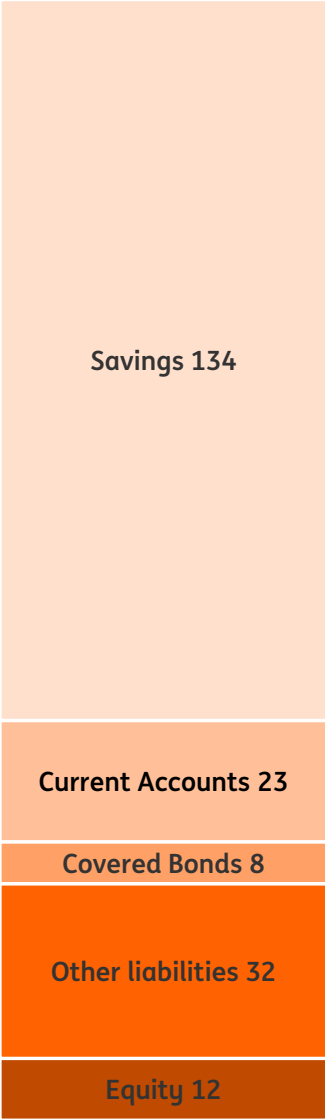
In € bln

### ASSETS



Total  
**208**  
bln

### LIABILITIES



as of  
**2025**  
31/12

# Developments in 2025

|                                                                                     |                              |                          |       |     |   |
|-------------------------------------------------------------------------------------|------------------------------|--------------------------|-------|-----|---|
|    | Clients                      | # in mln                 | 10.1  | 2%  | ↗ |
|    | Primary clients              | # in mln                 | 3.3   | 11% | ↑ |
|    | Current Accounts             | # in mln                 | 4.1   | 6%  | ↗ |
|    | Savings and current accounts | Balance in € bln         | 159.4 | 4%  | ↗ |
|    | Brokerage                    | # of transactions in mln | 55.3  | 28% | ↑ |
|    | Mortgages                    | Balance in € bln         | 101.5 | 5%  | ↗ |
|   | Consumer Loans               | Balance in € bln         | 12.2  | 11% | ↑ |
|  | Wholesale Banking            | Loans in € bln           | 31.8  | -1% | ↘ |
|  | Interhyp brokered volume     | In € bln                 | 26.4  | 18% | ↑ |

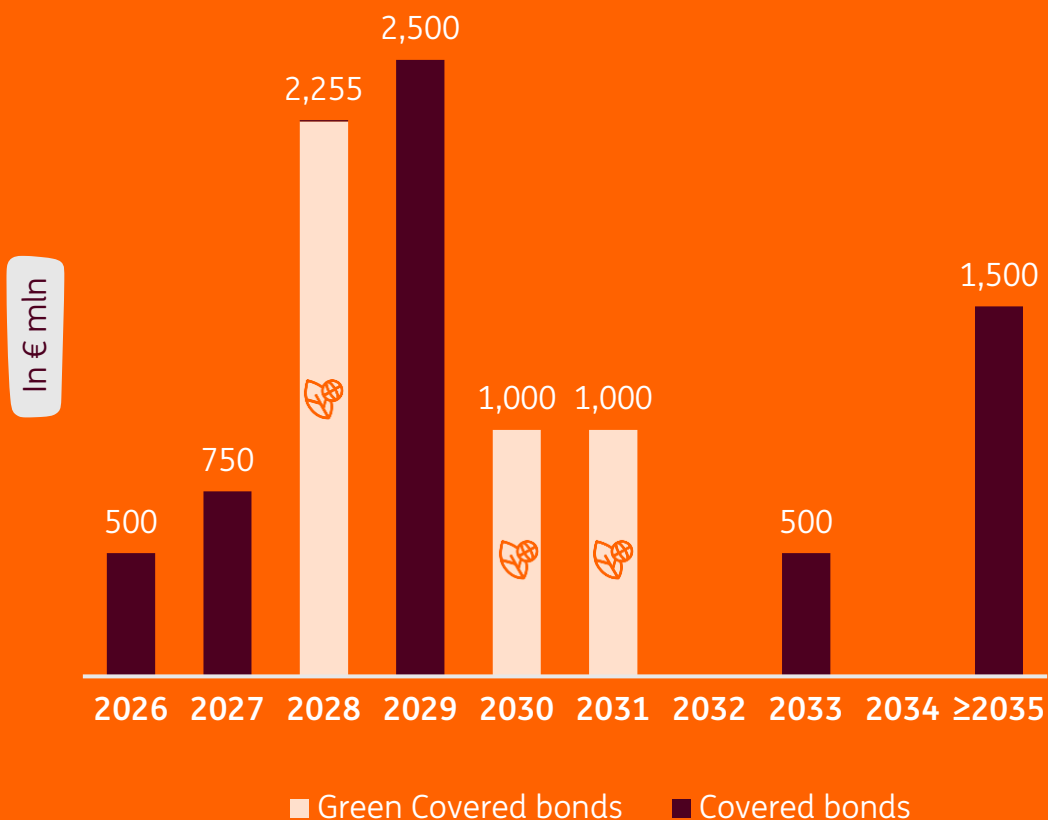
# ING Germany – Income statement (IFRS)

| in € mln                      | 2025         | 2024         | Δ            | Δ in %     |
|-------------------------------|--------------|--------------|--------------|------------|
| Net interest income           | 3,151        | 3,555        | (404)        | -11        |
| Net commission income         | 715          | 504          | 211          | 42         |
| Other income                  | (116)        | (195)        | 79           | -41        |
| Personnel expenses            | (837)        | (758)        | (79)         | 10         |
| Other administrative expenses | (768)        | (765)        | (3)          | 0          |
| Risk costs                    | (259)        | (222)        | (37)         | 17         |
| <b>Profit before tax</b>      | <b>1,886</b> | <b>2,119</b> | <b>(232)</b> | <b>-11</b> |
| Income tax                    | (588)        | (686)        | 98           | -14        |
| Profit after tax              | 1,299        | 1,433        | (134)        | -9         |
| Cost-income-ratio             | 42.8%        | 39.4%        | 3,4%         | -          |
| Return-on-Equity              | 13.5%        | 15.2%        | -1.7%        | -          |
| CET1 ratio <sup>1</sup>       | 14.4%        | 14.7%        | -0.3%        | -          |

# **Covered Bond Programme**

# Maturity profile and issuance activity

## Pfandbrief maturity ladder



## Issuance Activity

- €750 mln Issuance in Feb 2026 with tenor of 10 years
- €1,000 mln Green Issuance in Aug 2026 with tenor of 5 years
- ING-DiBa AG's Covered Bonds maturing in 2026 amounted to €500 mln

## Outstanding Issuances

- Next benchmark maturity of €500 mln due in Nov 2026
- Total external outstanding issuance volume of €10.005 bln as of Aug 2026
- Thereof €4.25 bln Green Pfandbriefe 

# Residential Mortgage Pfandbrief Programme

**Moody's Rating**

**AAA**

**Programme size**

€  
**20**  
bln

**LTV cut-off**

**60%**

**Residential Mortgages**

**100%**

## Portfolio characteristics

|                                       |             |
|---------------------------------------|-------------|
| Net principal balance                 | €19,243 mln |
| Outstanding bonds*                    | €13,005 mln |
| # of loans                            | 138,778     |
| Avg. principal balance (per borrower) | €129,863    |
| WA current interest rate              | 1.94%       |
| WA remaining term                     | 35.83 years |
| WA seasoning                          | 5.6 years   |
| WA current indexed LTV                | n/a**       |
| Min. documented OC                    | 2%          |
| Nominal OC                            | 42.4%       |

\* incl. 4.0bln retained Covered Bonds

\*\* WA unindexed LTV: 86.0%

(original LTV, based on the mortgage lending value at origination)

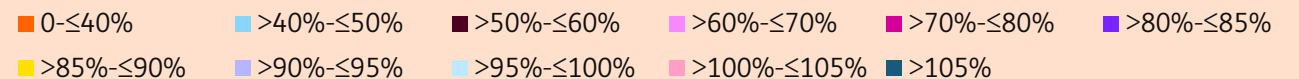
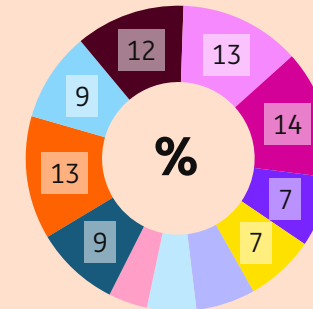
**Interest Type**

**Fixed Rate**  
**100%**

**Repayment Type**

**Amortizing Loans**  
**97%**

## Current Unindexed LTVs



# Strong rating profile of ING-DiBa AG by Moody's

## LT/ST Counterparty Risk Rating

**Aa3 / P-1 / stable**

## LT/ST Deposits

**A2 / P-1 / stable**

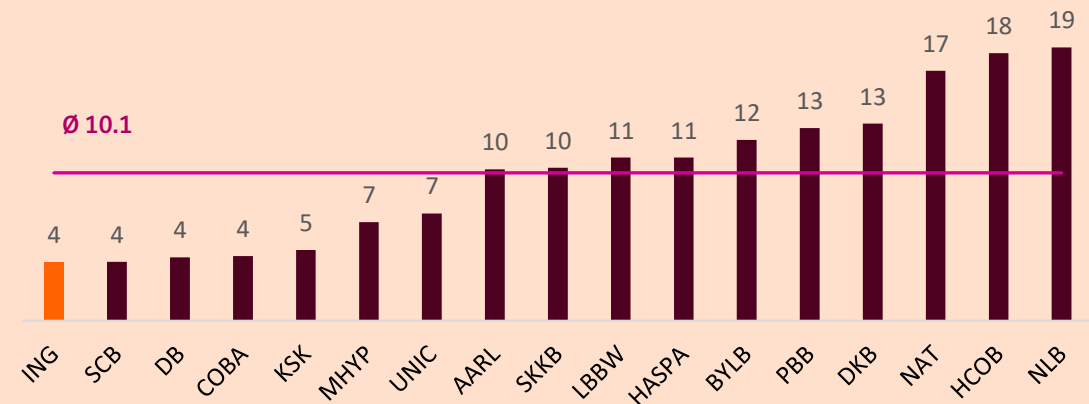
## Baseline Credit Assessment

**a3**

## Mortgage Covered Bonds

|                                         |        |
|-----------------------------------------|--------|
| Rating                                  | Aaa    |
| Collateral Score                        | 4.0%   |
| Collateral Score excl. systemic risk    | 3.6%   |
| Minimum OC consistent with a Aaa rating | 0.0%   |
| Current OC (unstressed NPV)             | 42.4%  |
| TPI Leeway/TPI                          | 5/high |

## Mortgage Pfandbrief Collateral Score 2026 Q2 in %



Source: Moody's Covered Bonds – Global, Sector Update – Q2 2026

# Main programme characteristics

## Principal repayment

between  
**1-10%**  
p.a.



## Property

- First line residential mortgage loans
- German property
- Private individuals

## Prepayment

up to  
**5%**  
p.a.



## Loan

- Performing loans\*
- Product type: annuity loan
- Fixed interest only

## Tenor

up to  
**30**  
years



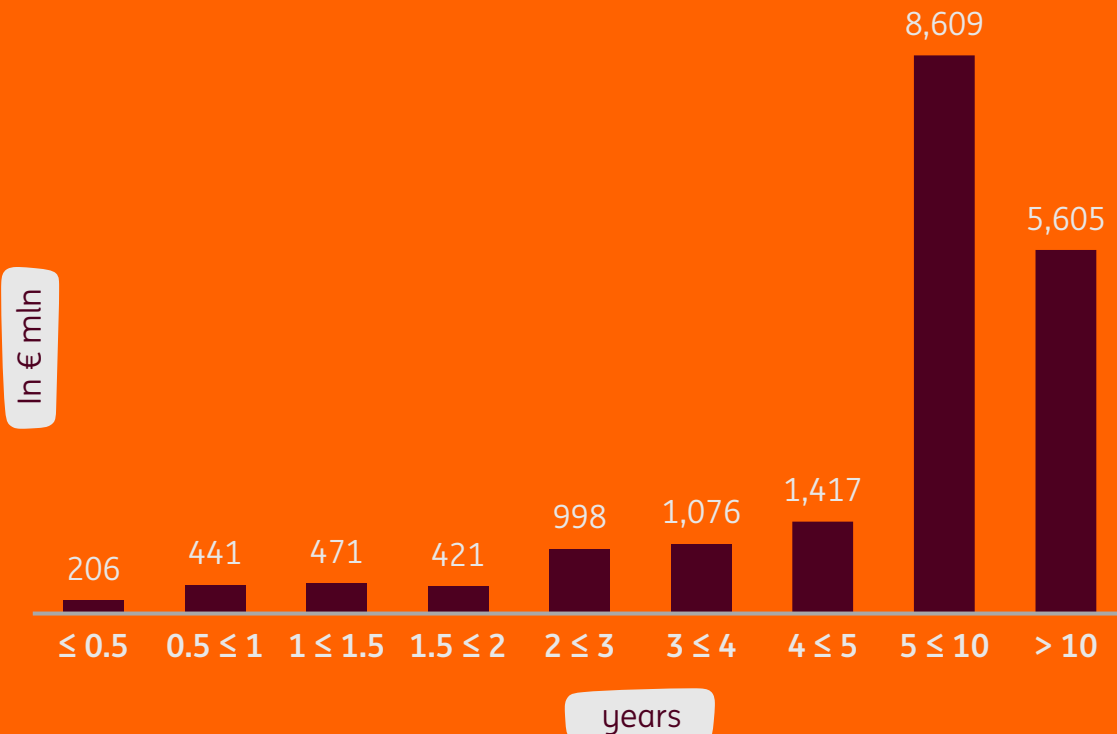
## Energy Certificate

- Is integral part of our minimum document list
- Is requested for all objects and types of financing

Reports to be find on: <https://www.ing.de/ueber-uns/unternehmen/investor-relations/>

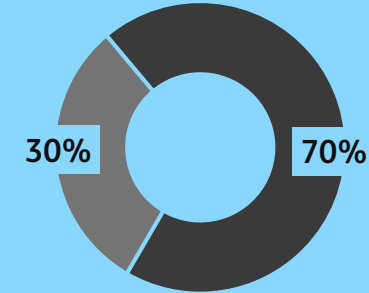
# Key cover pool characteristics

## Maturity Profile



## Residential property types

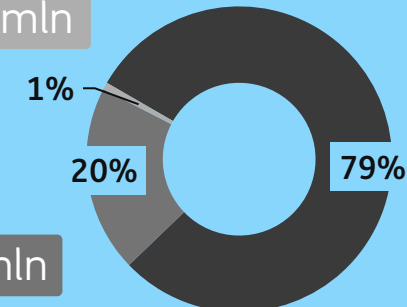
Owner occupied  
apartments



Single/Double  
family houses

## Residential mortgages balances

1.0 € mln < - 10.0 € mln

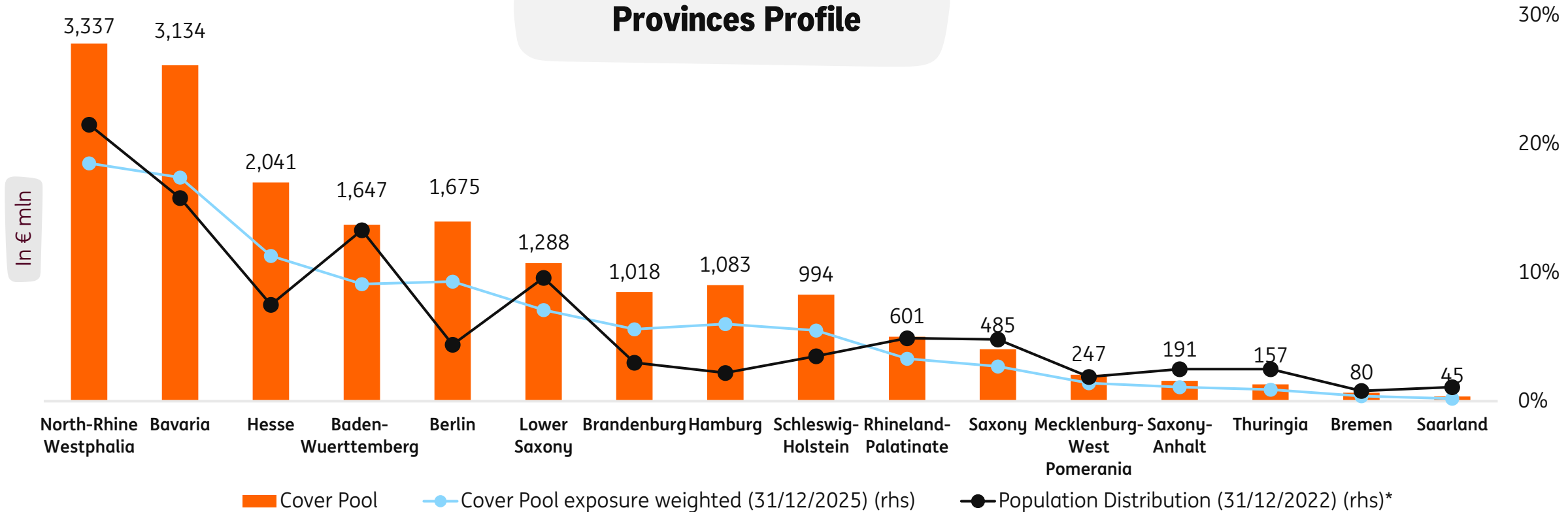


≤ 0.3 € mln

0.3 € mln < - 1.0 € mln

# Key cover pool characteristics

## Provinces Profile



**Product requirement: No financing of collaterals outside of Germany**

# **ING Global Green Funding Framework**

# ING has a dedicated Green Funding Programme

## Financing the transition with ING's Global Green Funding Framework

 The Global Green Funding Framework provides a **robust structure** to help finance investments into sustainable assets.

 **Our Sustainable Funding Strategy**

- Supports meeting ING's sustainability objectives
- Provides funding growth in our Eligible Green Loan portfolio
- Continued leadership in the Green Bond market
- Supports sustainability efforts on both sides of the balance sheet
- Help financing investments in assets that have demonstrated climate benefits

 ING is a frequent green issuer, showing commitment to the investors on green financing and building up a solid curve in the market.

 Our **Eligible Green Loan Portfolio** ("EGLP") fosters investments into assets that will assist ING in meeting its climate objectives. The current 'EGLP' consist of:

- Green Buildings (residential and commercial)
- Renewable Energy (wind and solar)

## Recent Green Funding transactions

| Year of Issuance | 2025           |                  | 2026                 |                |        |        |               |       |       |                      |             |
|------------------|----------------|------------------|----------------------|----------------|--------|--------|---------------|-------|-------|----------------------|-------------|
| Issuer           | ING Groep N.V. |                  | Green Lion<br>2026-1 | ING Groep N.V. |        |        | ING Bank N.V. |       |       |                      | ING-DiBa AG |
| Size (bln)       | €1.25          | €1.00            | €1.00                | €1.25          | €1.25  | €1.00  | €1.25         | €1.00 | €1.00 | \$1.00 <sup>2)</sup> | €1.00       |
| Tenor            | 11NC6          | 5NC4             | 5yr <sup>1)</sup>    | 6NC5           | 11NC10 | 12NC7  | 2yr           | 3yr   | 7yr   | 5yr                  | 5yr         |
| Asset class      | Tier 2         | HoldCo<br>Senior | RMBS                 | HoldCo Senior  |        | Tier 2 | OpCo Senior   |       |       |                      | Covered     |

<sup>1)</sup> Until the first optional redemption date

<sup>2)</sup> Settlement date: 7 July 2026

For the above specified instruments, a prospectus is available. For more information and the prospectus, please visit [Green bonds | ING](#)

# ING Global Green Funding Framework

Our ING Global Green Funding Framework (2024) has been assessed by a Second Party Opinion (SPO) and is aligned with the ICMA Green Bond Principles 2021. The framework is presented through the below four pillars:

## 1 Use of Proceeds

- ING will finance and/or refinance, in part or in whole, an Eligible Green Loan Portfolio in accordance with the Eligibility Criteria – ING Introduced the Classification System
- Net proceeds will be allocated to Eligible Green Loan Portfolio, including:



Residential  
Real Estate

Netherlands, Germany,  
Poland, Belgium



Commercial  
Real Estate

Netherlands



Renewable Energy  
(wind & solar)

Global

## 3 Management of Proceeds

- The proceeds are managed in a portfolio approach, where relevant, bond-by-bond approach is also applied (e.g., Green RMBS)
- Level of allocation matches or exceeds the balance of net proceeds. The proceeds from Green Funding Instruments are allocated to an Eligible Green Loan Portfolio
- Unallocated net proceeds will be held in ING's Treasury liquidity portfolio at ING's own discretion

## 2 Project Evaluation and Selection

- Projects financed and/or refinanced through Green proceeds are evaluated and selected based on compliance with the Eligibility Criteria of ING's Global Green Funding Framework
- Sustainable ALM Steering Committee (SteerCo) as the main governing body of the Framework
- ING's policies and transaction approval process are designed to ensure that eligible loans comply with ING [environmental and social risk policies](#)
- Second party opinion by ISS Corporate Solutions (ISS)

## 4 Reporting

- Aggregated (between multiple Green Funding Instruments)
- ING publishes the Allocation and Impact Report on an annual basis
- Limited assurance of the Green Funding Allocation Reporting provided by an external auditor on an annual basis
- Environmental impacts are calculated by external consultants

# External verification

## Second Party Opinion on the ING Global Green Funding Framework

- ISS has a positive overall evaluation for the sustainability criteria in ING's Green Funding Framework
- ING's Green Funding Framework is in line with the ICMA Green Bond Principles 2021 (with June 2022 Appendix<sup>1</sup>)
- Use of Proceeds contribute to UN Sustainable Development Goals 7 and 13<sup>1</sup>
- The rationale for issuing Green Funding instruments aligns with ING's sustainability strategy and objectives



## External Assurance Report

- ING may request, on an annual basis, a limited assurance report on the allocation of the Green Funding Instruments proceeds to eligible assets, provided by its current external auditor or any subsequent external auditor



<sup>1</sup>) The impact of the UoP categories on UN Sustainable Development Goals is assessed with proprietary methodology and may therefore differ from the Issuer's description in the Framework

# Green Buildings

Use of Proceeds Eligibility Criteria  
*Residential & Commercial Real Estate*

**Category: Financing or refinancing new or existing buildings**

## EU Taxonomy

- (7.7.) Acquisition and ownership of buildings

## Contribution to EU Environmental Objective<sup>1</sup>

- Substantial Contribution to Climate Change Mitigation

## Criteria

### Buildings built ≤ 2021

- Buildings built before 31 December 2020 with EPC label ≥ 'A'
- Belonging to the top 15% of the national building stock based on primary energy demand (PED)<sup>2</sup>

### Buildings built ≥ 2021

- Buildings built after 31 December 2020 with energy performance at least 10% better than the threshold for Nearly Zero-Energy Buildings ('NZEB') in the local market<sup>2</sup>

## Contribution to UN SDGs

**7** AFFORDABLE AND  
CLEAN ENERGY



**9** INDUSTRY, INNOVATION  
AND INFRASTRUCTURE



**11** SUSTAINABLE CITIES  
AND COMMUNITIES



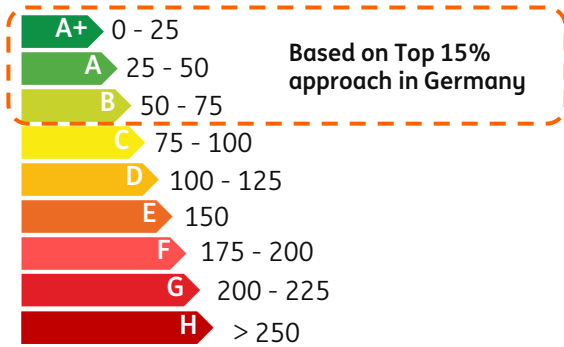
<sup>1</sup>Regulation (EU) 2020/852 of the European Parliament and of the Council of 18 June 2020 on the establishment of a framework to facilitate sustainable investment and amending regulation (EU) 2019/2088. [See here](#).

<sup>2</sup>ING may engage external consultants to define the top 15% and NZEB-10% in the context of the national building stock in the countries where any eligible green building assets are located. In countries where there is no definition of NZEB or there is no practical solution to implement NZEB, ING can use the top 15% approach.

# ING-DiBa's allocation and impact report: Green Buildings

## Use of Proceeds: Green Buildings

Positioning ING-DiBa's Green Buildings Loan Portfolio in an energy efficiency rating (kWh/m<sup>2</sup>year)\*



## Impact report: Green Buildings

### Avoided emissions per year

ton  
**44,021**  
Co<sub>2</sub>

≈1)



10,268 vehicles per year \*\*

DREES &  
SOMMER

### Total portfolio size

EUR  
**5,200**  
mln

### Avoided emissions invested by ING

ton  
**8.47**  
Co<sub>2</sub>eq/€ mln

## Portfolio composition ING-DiBa Green Buildings Loan Portfolio

|                           | Signed Amount (€)    | % of Total Portfolio | Number of Buildings | Building Area (m <sup>2</sup> ) | Avg. portfolio Years | Energy savings (MWh/year) | Avoided Emissions (tCO <sub>2</sub> /year) |
|---------------------------|----------------------|----------------------|---------------------|---------------------------------|----------------------|---------------------------|--------------------------------------------|
| Single-family houses      | 2,825,160,539        | 54.3                 | 17,304              | 2,471,010                       | 7.1                  | 125,125                   | 26,451                                     |
| Double-family houses      | 102,709,605          | 2.0                  | 494                 | 102,593                         | 7.5                  | 5,657                     | 1,184                                      |
| Terraced houses           | 444,756,890          | 8.6                  | 2,757               | 362,167                         | 7.5                  | 19,225                    | 4,204                                      |
| Owner-occupied apartments | 1,179,129,901        | 22.7                 | 6,746               | 603,240                         | 6.4                  | 30,378                    | 6,675                                      |
| Semi-detached houses      | 648,051,392          | 12.5                 | 3,530               | 475,432                         | 7.5                  | 25,836                    | 5,507                                      |
| <b>Total</b>              | <b>5,199,808,328</b> | <b>100</b>           | <b>30,831</b>       | <b>4,014,442</b>                | <b>7.0</b>           | <b>206,222</b>            | <b>44,021</b>                              |

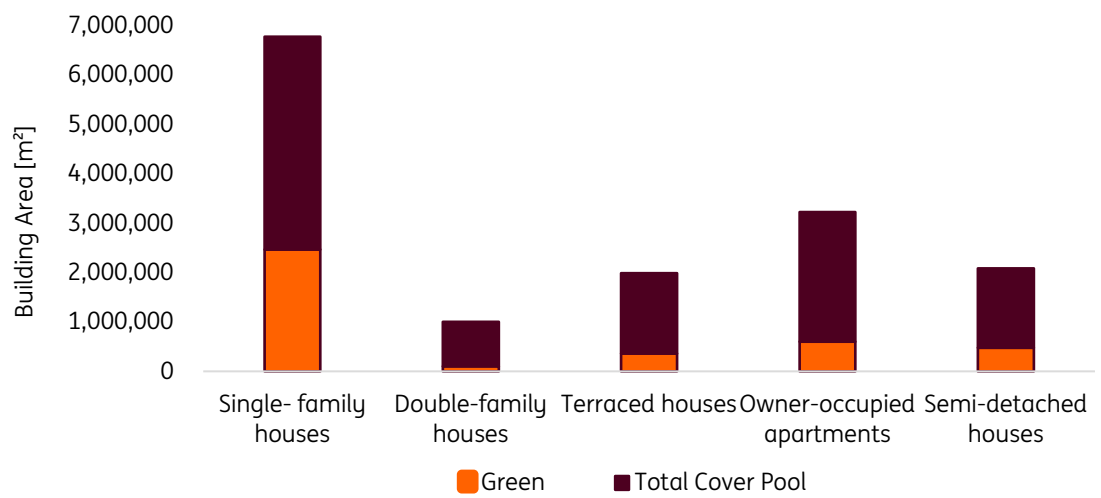
\* Source: Drees & Sommer ING-DiBa AG Green Bond Methodology Report; 1) <https://www.epa.gov/energy/greenhouse-gas-equivalencies-calculator>

\*\* Calculated in terms of the average combined fuel economy of cars and light trucks

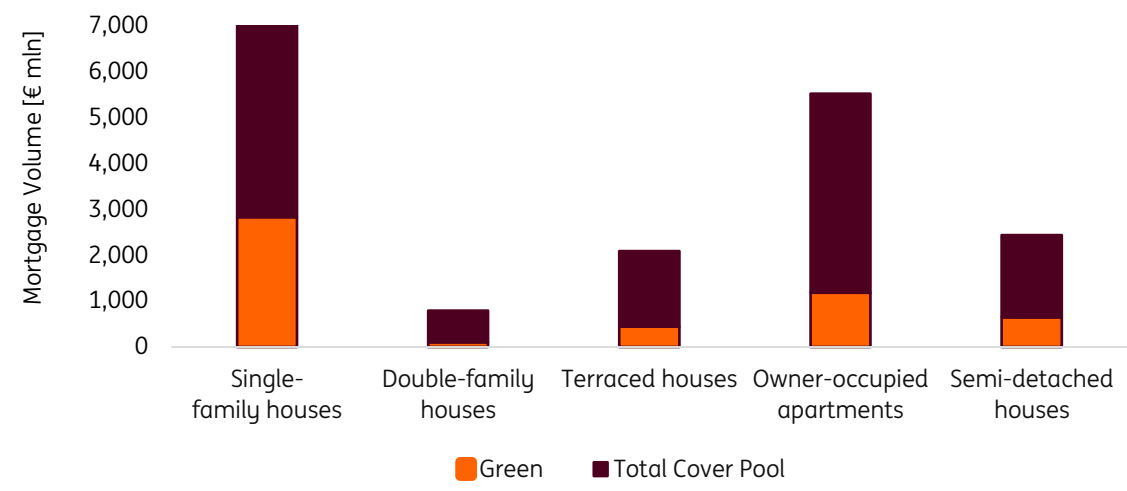
# Eligible Green Loans in Pfandbrief Cover Pool



## Buildings



## Assessed Cover Pool



# Green Initiatives

# ING ESG Ratings

## ESG Ratings ING Groep NV



- Rating: AAA
- Updated: March 2026

CCC B BB BBB A AA AAA



- ESG Risk Rating: 18.0 (Low Risk)
- Updated: July 2026

Negligible Low Medium High Severe  
0 - 10 10-20 20-30 30-40 40+

## Target validation



Targets validated in 2025

- Validated targets include fossil fuel, power generation, cement, steel, automotive, aviation and commercial real estate

# Sustainability Index Products

ING is regularly included in ESG and sustainability-focused indices



# Partnerships, memberships and endorsements

Engagement is an essential part of our Sustainability Direction. Our approach to engagement involves collaboration, listening and being transparent

## ING endorses (is signatory of)

- Children's Rights and Business Principles (CRBP)
- The Core Conventions of the International Labour Organisation (ILO)
- EU Transparency Register
- Financial Stability Board's (FSB) Task Force on Climate-Related Financial Disclosures (TCFD) recommendations
- OECD Guidelines for Multinational Enterprises (OECD MNE)
- United Nations Environment Programme Finance Initiative Principles for Responsible Banking (UNEP FI PRB)
- United Nations Global Compact (UNGC)
- United Nations Guiding Principles on Business and Human Rights (UNGP)
- United Nations-supported Principles for Responsible Investment (UN PRI)
- The Universal Declaration of Human Rights (UDHR)

## ING is a member of, for example:

- The Academy of Business in Society (ABIS)
- Association for Financial Markets in Europe (AFME)
- Climate Markets and Investment Association (CMIA)
- Equator Principles Association (EP)
- European Banking Federation (EBF)
- European Energy Efficiency Financing Coalition
- European Financial Services Round Table (EFR)
- EUROSIF (VBDO)
- Institute of International Finance (IIF)
- International Capital Market Association (ICMA)
- International Integrated Reporting Council (IIRC)
- Loan Markets Association (LMA)
- Roundtable on Sustainable Palm Oil (RSPO)
- Thun Group of Banks
- United Nations Environmental Programme Finance Initiative (UNEP FI)

# Accelerating Impact – ING DiBa's ecosystem to an integrated modernization journey

## Inspire

### Empowering Customers

Provide customers with an overview of retrofit options, helping them to understand the current condition of their property, identify suitable measures and subsidy programs

#### Modernization Hub

to create overview and transparency

#### Proprietary Modernization Calculator

to visualize energy savings, renovation costs, and label improvements

#### Customer webinars

focused on key modernization topics, aimed at addressing common misconceptions, providing clarification, and answering participant questions

## Finance

### Incentivizing Green Investments

Green mortgage offer where high quality buildings and retrofitting measures benefit from a discount.



#### Green Baufi for buildings

with an Energy Label A+ and A

#### Baufi Energy for buildings

with commitment of customer to perform retrofitting measures enhancing their EPC category

## Partner

### Building a Renovation Ecosystem

Support customers in planning measures, structuring renovation process and connect with craftsmen & energy consultants



#### Partnership network

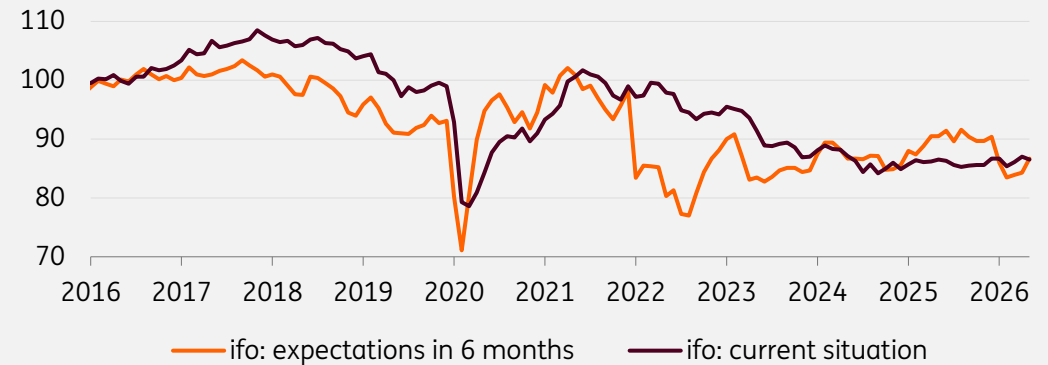
with energy efficiency and PV/heat pump experts with discounted offering on provided services for ING customers.

# **Economic, housing & mortgage markets update**

# Delicate mix of short-term downside risks and longer-term optimism

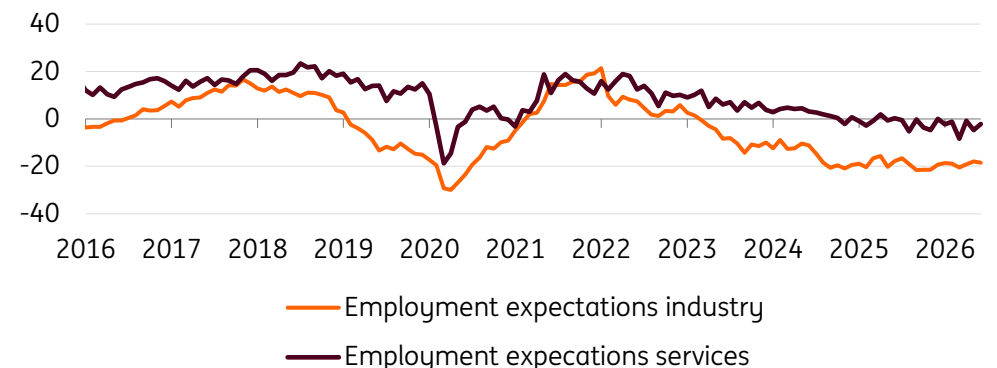
## Economy

- **German GDP** was up by 0.2% quarter-on-quarter in Q2 2026, following an upwardly revised 0.4% QoQ increase in Q1
- Looking ahead, the **short-term outlook** for the German economy is highly dependent on energy prices and the war in the Middle East, as it affects both industry and households. Also, the warm and dry summer weather has brought water levels in main transportation waterways to record low levels, potentially affecting industrial supply chains and activity in the construction sector.
- The **longer-term outlook** for the German economy will still be driven by fiscal stimulus and investments in defence and infrastructure, as well as the ability to translate recent reform plans into real and tangible action.



## Employment

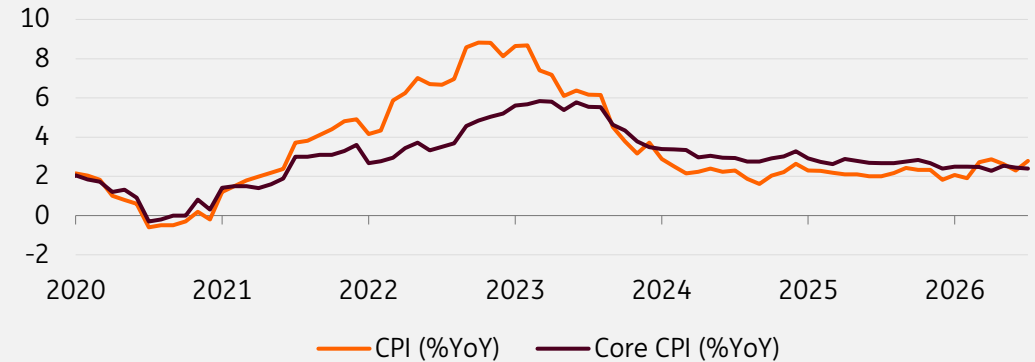
- Over the last four years, **German unemployment** has risen by some 500,000. This gradual worsening reflects textbook economics; with the economy effectively stagnating for more than five years and industry facing severe structural challenges, a deterioration in the labour market was inevitable.
- More recently, the **number of vacancies** has fallen further, and **employment plans** in services have also come down. The temporary minor improvement in manufacturing employment plans will not offset these negative trends.
- Previous and potential additional **announcements of cost-cutting measures** across the automotive industry, among others, as well as the continuing increase in bankruptcies, suggest that conditions will first worsen before they improve.



# Oil price surge pushes inflation and mortgage rates higher

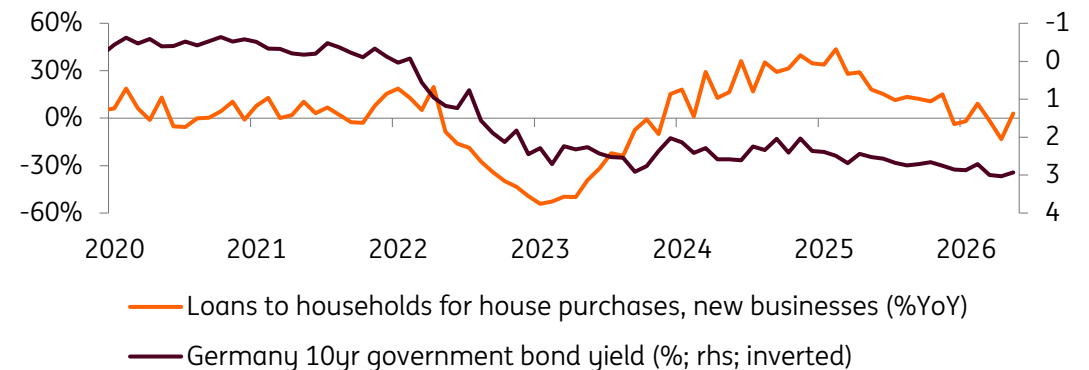
## Inflation

- German headline inflation increased to 2.8% year-on-year in July, from 2.3% YoY in June.
- Looking ahead, the **path of headline inflation will be highly affected by the war in the Middle East and oil prices**. We still expect some knock-on effects from higher energy prices on transportation costs, food prices and other industrial products over the coming months.
- On top of that, the current heatwave in Europe clearly bears an additional inflationary risk. Consequently, **headline inflation could still move above 3% over the next few months, before dropping below 2% again next summer**.



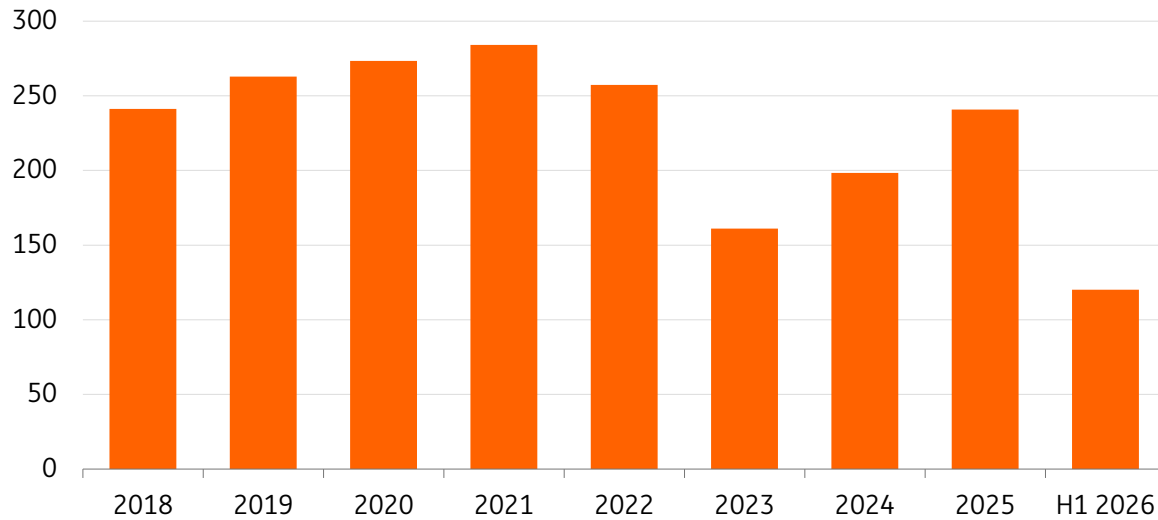
## Housing market

- The war in the Middle East and its adverse effects on the economy are also reflected in the latest developments in the **housing market**. Inflation expectations rose as oil prices surged, pushing longer-term capital market interest rates and **mortgage interest rates** higher. While the average interest rate on new mortgage loans in Germany stood at 3.8% at the end of 2025, it rose to 4% in June, its highest level since late 2023.
- The sharp rise in financing costs is also reflected in **demand for mortgage loans**. New mortgage lending was still up 1.5% YoY in Q1, mainly driven by front-loading effects. As financing costs increased, lending activity weakened substantially, with new mortgage lending down 4% YoY in Q2, underscoring the **sensitivity of housing market activity to changes in interest rates**.



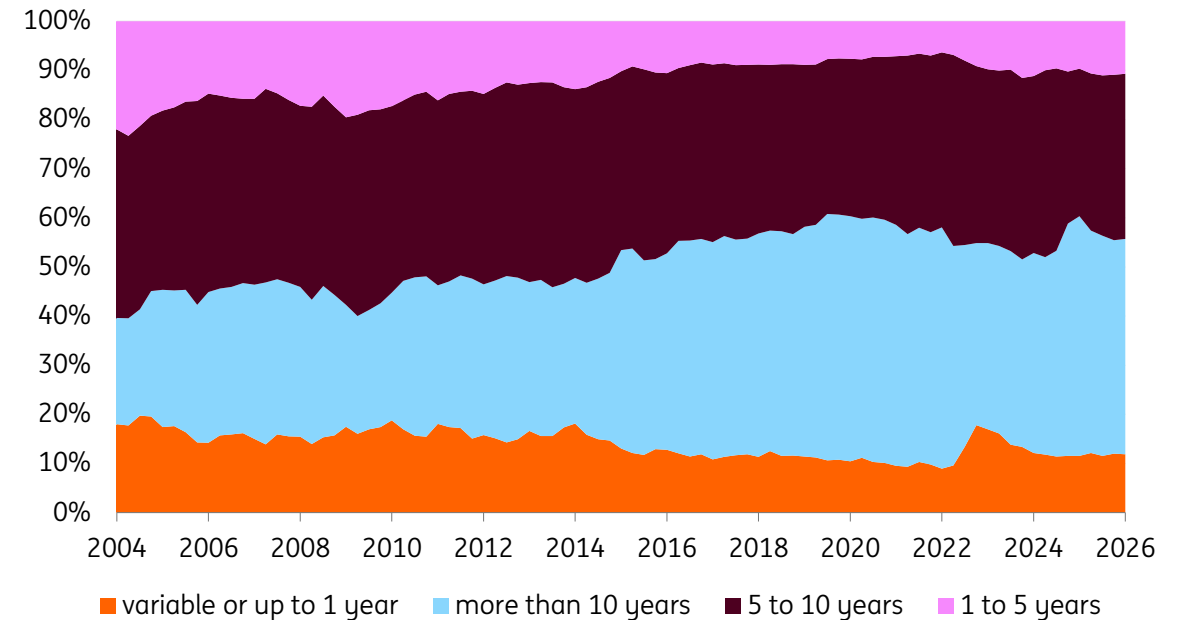
# Near-term outlook for the German housing market remains challenging

Loans to households for house purchase  
(new businesses; in € bln)



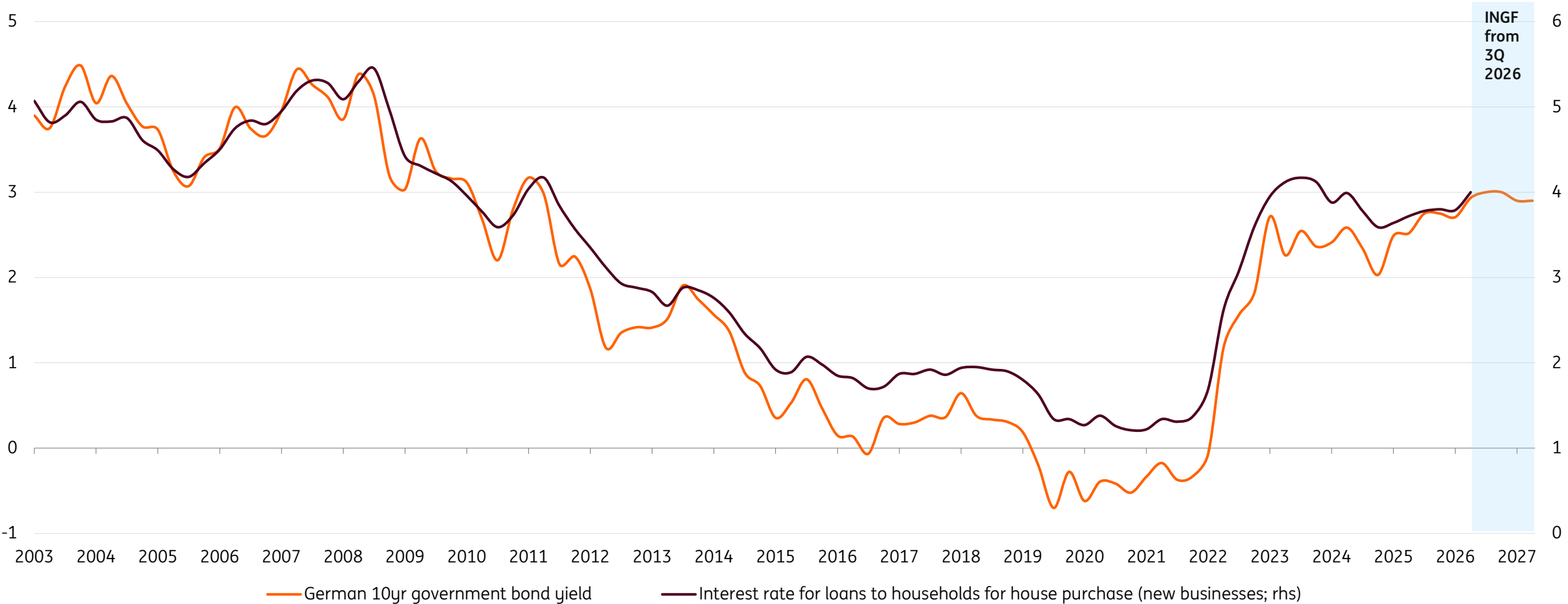
- The **near-term outlook for Germany's housing market** remains challenging. Higher financing costs, a cooling labour market and ongoing pressure on real incomes are likely to weigh on affordability, and, as a result, on demand.
- At the same time, **structural factors**, most notably the persistent imbalance between housing supply and demand, continue to provide important support.

Fixed interest periods for housing loans to private households



- The share of **mortgage loans with long-term fixed interest rates** remained largely unchanged in Q1, with no significant increase in the share of loans with short-term fixed interest rates being observed.

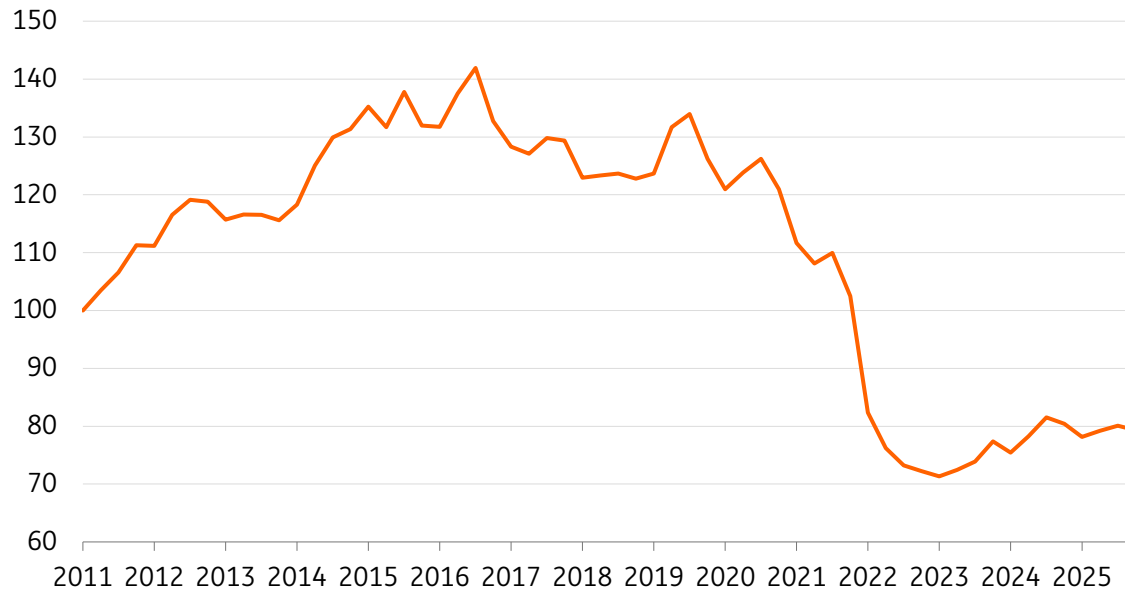
# Limited downwards potential for capital market and mortgage interest rates



Source: LSEG Datastream; INGF as of July 2026; all values are end of period

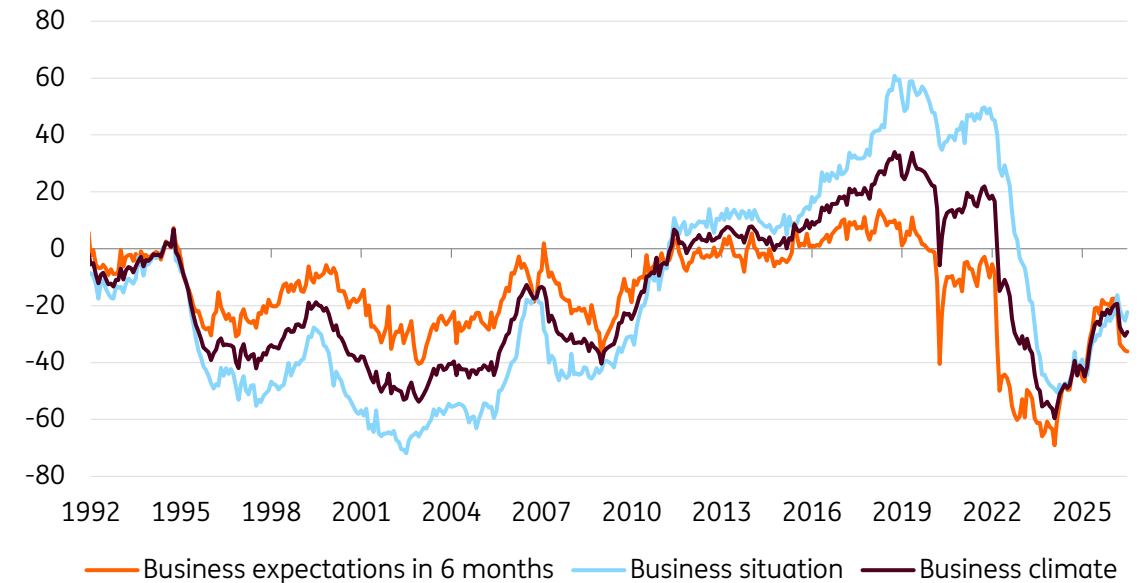
# Little argues for a significant improvement in affordability

ING Affordability Index  
(Index, 2Q 2011 = 100)



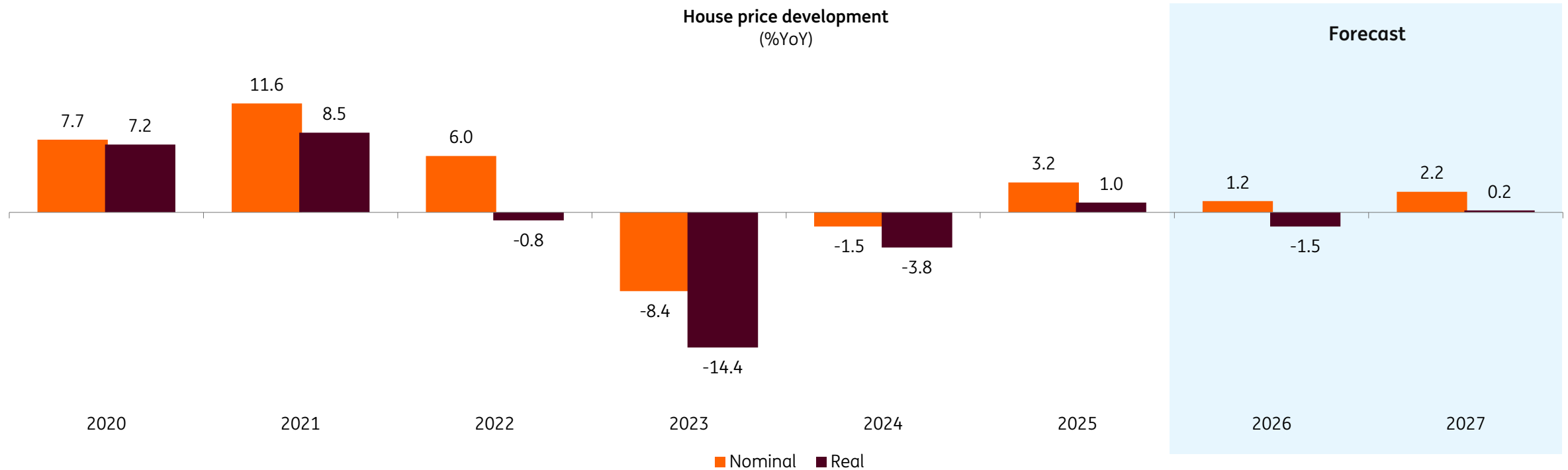
- The **affordability of purchasing a home** has moved sideways recently.
- Looking ahead, **the near-term outlook for affordability** and, as a result, Germany's housing market remains challenging, as higher financing costs, a cooling labour market and lingering pressure on real incomes are all set to dampen demand.

Business climate in the residential construction sector  
(net balance)



- **Sentiment in the residential construction sector** has worsened again, falling to its lowest level in more than a year.
- Rising financing costs, but also the heat wave, are likely to have weighed on sentiment.
- **Government housing reforms**, however, could help to improve sentiment over the coming months.

# House prices likely to continue rising, though the pace of growth may slow in the short term



- According to the **German Statistical Office's house price index**, house prices rose by 0.3% quarter-on-quarter in Q1 2026, from a downwardly revised -0.5% QoQ in 4Q 2025. On the year, house prices were up by 1.4% in 1Q 2026. With this, house prices are still some 8.3% below the peak reached in 2022, but at the same time they are more than 5% up from the trough reached in 2024.
- Still, **stable house prices do not mean that the housing market is immune to the adverse economic effects of the Middle East war**. Instead, the shock has hit a market already under pressure from weak affordability.

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